

| Olympic Culinary Loop |   | 2019 Budget         | 2020 Approved       |
|-----------------------|---|---------------------|---------------------|
| Line                  | INCOME                                      |                     |                     |
| 5                     | Display Advertising                         | \$4,500.00          | \$4,500.00          |
| 6                     | Partners                                    |                     |                     |
| 7                     | Mason County                                |                     |                     |
| 8                     | Grays Harbor                                | \$0.00              | \$1,000.00          |
| 9                     | Port Townsend                               | \$1,000.00          | \$1,000.00          |
| 10                    | Jefferson County TCC                        | \$5,000.00          | \$5,000.00          |
| 11                    | Port Angeles                                | \$2,000.00          | \$2,000.00          |
| 12                    | Sequim                                      | \$1,000.00          | \$1,000.00          |
| 13                    | OPVB (Clallam)                              | \$5,000.00          | \$5,000.00          |
| 14                    | Partners - Other                            | \$1,000.00          | \$1,000.00          |
| 15                    | <b>Total Partners</b>                       | <b>\$15,000.00</b>  | <b>\$16,000.00</b>  |
| 17                    | Membership Dues                             |                     |                     |
| 18                    | Associate                                   | \$2,750.00          | \$3,300.00          |
| 19                    | Festival or Culinary Event                  | \$2,200.00          | \$3,025.00          |
| 20                    | Industry                                    | \$11,745.00         | \$7,830.00          |
| 21                    | Pathways-to-Peninsula                       | \$4,350.00          | \$4,350.00          |
| 22                    | Corporate                                   | \$5,960.00          | \$7,450.00          |
| 23                    | <b>Total Membership Dues</b>                | <b>\$27,005.00</b>  | <b>\$25,955.00</b>  |
| 24                    | Other Types of Income - Other               |                     |                     |
| 25                    | <b>Total Income</b>                         | <b>\$ 46,505.00</b> | <b>\$ 41,955.00</b> |
| 46                    | EXPENSE                                     |                     |                     |
| 47                    | Culinary Adventure Map v. "legacy lure" MAP |                     |                     |
| 48                    | Design Refresh (Inside Out)                 |                     | \$783.33            |
| 49                    | Map printing - members                      | \$10,500.00         | \$6,875.00          |
| 50                    | Chowder Cook Off                            | \$2,000.00          | \$0.00              |
| 51                    | Social media boosts                         | \$500.00            | \$0.00              |
| 52                    | Opportunity                                 | \$500.00            | \$500.00            |
| 53                    | <b>Total Culinary Adventure/Lure Map</b>    | <b>\$ 13,500.00</b> | <b>\$ 8,158.33</b>  |
| 56                    | Website Maintenance                         | \$1,000.00          | \$500.00            |
| 57                    | Website Host/domaine renewal                | \$400.00            | \$400.00            |
| 58                    | Web support                                 | \$0.00              |                     |
| 59                    | <b>Total Website</b>                        | <b>\$1,400.00</b>   | <b>\$900.00</b>     |
| 61                    | Membership Director & Admin Asst            |                     |                     |
| 62                    | Marketing - MD                              |                     |                     |
| 63                    | Meals                                       |                     |                     |
| 64                    | postage                                     |                     |                     |
| 65                    | Expenses - reimbursed/diem                  | \$2,500.00          | \$2,500.00          |
| 66                    | Lodging                                     |                     |                     |

|    |   |              |              |
|----|---|--------------|--------------|
| 67 | Subscription                            |              |              |
| 68 | Office/Misc                             | \$250.00     | \$250.00     |
| 69 | Mileage                                 |              |              |
| 70 | Admin Service transferred               | \$1,500.00   | \$1,500.00   |
| 71 | Contractor Services                     | \$18,000.00  | \$18,000.00  |
| 72 | Commissions - membership & map sales 7% | \$1,890.35   | \$2,307.55   |
| 73 | Total Membership Director               | \$24,140.35  | \$24,557.55  |
|    |   |              |              |
| 75 | Contract Bookkeeping                    | \$3,468.00   | \$3,468.00   |
| 76 | Travel - Admin                          | \$0.00       |              |
|    |   | \$3,468.00   | \$3,468.00   |
|    |   |              |              |
| 79 | Office Expenses                         | \$250.00     | \$250.00     |
| 80 | Bank Charges (QB fee)                   | \$211.00     | \$0.00       |
| 81 | Stripe                                  |              | \$500.00     |
| 82 | Software-License                        | \$600.00     | \$811.00     |
| 83 | Postage & Shipping                      | \$160.00     | \$160.00     |
| 84 | D&O Insurance                           | \$600.00     | \$600.00     |
| 85 | Professional Services - Tax Prep/QBs    | \$1,400.00   | \$1,400.00   |
| 86 | Total Office Expense                    | \$3,221.00   | \$3,721.00   |
| 87 | Event Administration                    |              |              |
| 88 | BAD DEBT                                |              |              |
|    |   |              |              |
| 90 | Total Expense                           | \$ 45,729.35 | \$ 40,804.88 |
|    |   |              |              |
| 92 | Balance                                 | \$ 775.65    | \$ 1,150.12  |
|    |   |              |              |
|    |   |              |              |